Economics 200 J: Introduction to Microeconomics Kyongjun Kwak Office: Savery 319G Office Hours: Tue & Thu 2-3 pm and by appointment (via Zoom) Email: <u>kk83@uw.edu</u>

# Our course website is at:

# https://canvas.uw.edu/courses/1397124

(Please check Canvas regularly. The syllabus is subject to change due to unforeseen circumstances.)

# **Overall Description of the Course**

Economists in general agree with the following proposition: economics is not a field of study of something particular. Rather, it is a set of tools and concepts that can be applied to understand a great number of phenomena in the economic and social sphere. We use the tools of the science of economics to study why things are and how they change when a relevant factor or force — that shapes the phenomenon under study—changes. As you read the assigned textbook for this course and attend the lectures, you will find the application of a set of thinking tools to a great number of interesting and important issues. Many of these issues—part of the "conventional wisdom" believed by many—are re-examined from an in-depth and insightful perspective. As the meaning and purpose of higher education goes, this should be truly a higher education experience!

# **Student Learning Goals**

The goals for your learning fall into a couple of categories:

- 1. Fundamental Knowledge
  - Understand and be able to use microeconomic terminology
  - Explain how the highest-valued alternative foregone is the opportunity cost of what is chosen
  - Explain how individuals and firms make themselves as well off as possible in a world of scarcity
  - Analyze how prices inform the decisions about which goods and services to produce, how to produce them, and who gets them
  - Analyze how government policies and different institutional arrangements affect the allocation of resources in an economy
  - Understand how market structure influences the allocation of resources
- 2. Application
  - Use microeconomic principles to understand and explain economic events and other social phenomena under a competitive market structure
  - Use elements of game theory to explain the strategic choices of individuals or organizations
  - Critique the economic content of articles or presentations
  - Appreciate the usefulness of economic reasoning in social decision making

# **Course Guide**

Learning the economic way of thinking is a demanding undertaking. This discipline requires at least 3 sets of skills from students. You need to:

i) learn new concepts, vocabulary and essentially the language of economics,

ii) learn to use abstract tools to model human economic behavior, and

iii) learn to apply those tools to understand the likely consequences of various forces (government policies as well as other economic, social and nature events).

As such, applying the tools of economic analysis and ultimately learning the economic way of thinking requires a lot of practice. It is a good idea to form an *on-line* study group (2-4 members) among peers to discuss the material of the course and/or do homework problems together using *on-line* communication methods. Please do not address the problems in your head only. Rather, use the concepts you learn plus the reasoning process to write out the solutions in full. The analysis is graphical but it also uses a basic level of calculus and arithmetic. You should also write out some explanations about your graphical and mathematical solutions.

It is important to check the course website regularly. Please note that all the material that is additional to your textbook readings, as well as homework and answer keys for homework will be posted on the course website. The slides for each lecture session will be also posted on the course website (i.e. Canvas) and it is your responsibility to look them up.

To give you an idea about how much time resources you will need, for every hour of lecture, you should plan on spending <u>at least</u> two and a half hours of *effective* studying/problem solving with your peer group or by yourself. This implies that you will need <u>at least</u> about 12.5 hours of effective studying <u>outside</u> of class per week to understand and master the approach and be able to adequately address issues in principles of microeconomics. Ideally, you want to spend at least 70% of your study time doing the practice problems including homework carefully and writing solutions in full. The remaining 30% or so of your time can be allocated to reading and reviewing the concepts. Students should read the text prior to attending each lecture. For a quick guide on how to succeed in the course please refer to the heading "How to Study Effectively" in this syllabus.

Below you will find information on the various ways your learning will be evaluated. For exams problems will consist of both multiple choice and short answer problems, similar to the end of chapter problems in the text. You will be asked to analyze the effect of a change in a price, changes in other market forces, the imposition of government tax or subsidy, etc., using both graphs and analytical explanations in written form. As mentioned, we will also use a minimal amount of algebra and some arithmetic. Your grade from an exam depends on the *quality* of your answer. That is, your grade will be determined based on your use of an appropriate conceptual framework and the precision of your logical explanation and conclusions.

If circumstances beyond your choice and control materialize (such as a sudden illness, an accident, etc.) that derail you from studying or taking a test on time, you have the responsibility of informing me as soon as possible. I will then try to help you to the best of my ability. Please read the section on make-up exams on this syllabus. There is <u>NO</u> making up missed homework, article response, and exam 3, 4 and 5.

#### **Textbook and Related Reading Material**

Our main textbook is **Principles of Microeconomics (9th ed.)**, by N. Gregory Mankiw (published by Cengage learning). I would also recommend Principles of Microeconomics (7th ed.), by Eugene Silberberg and Gregory M. Ellis (published by Pearson Custom Publishing, 2013). If you like to purchase an earlier edition of the textbook that is fine too. The only drawback of an earlier edition is that it may exclude some of the additional problems at the end of chapters that have been added to the latest edition.

#### **Evaluating student learning**

- Homework: There will be a set of questions titled "Homework". These will be assigned approximately weekly and will be posted on the course website. The questions in this type of assignment check your understanding of the concepts and on a few occasions ask you to analyze a problem using the concepts you have learned. Your Homework will be collectively worth 30% of your course grade. One lowest homework scores out of eleven homework are going to be automatically dropped for GPA. That is, only 10 homework will be counted; each homework is worth 3%. I will grade your homework on effort basis. The answer key for homework will be posted on the course website after due date.
- Exams: There will be five exams, one every two weeks. All tests will be conducted on-line unless there
  is other instruction by the department. You will need a calculator for some of the questions on your
  tests. Please bring a simple 4-function or a scientific calculator to all your exams. Graphing calculators
  are <u>not</u> allowed in any of the exams in this course. Your Exams are collectively worth 60% of your
  grade. One lowest exam score out of five exams is going to be automatically dropped for GPA. That
  is, only 4 exams will be counted; each exam is worth 15%. For exams, problems will consist of both
  multiple choice and short answer problems we will also use a minimal amount of algebra and some
  arithmetic. Your grade from an exam depends on the quality of your answer. That is, your grade will
  be determined based on your use of an appropriate conceptual framework and the precision of your
  logical explanation and conclusions.
- Article Responses: You will submit two article responses over the quarter. For each, you will find a news article from a major newspaper or periodical (either in its physical format or online incarnation) that 1) was written after the previous response was due, and 2) relates to a course topic taught after the previous response was due. I will <u>not</u> accept articles from aggregators (Google, Yahoo, AP feeds), nor from blogs or opinion pieces, even if they are hosted on news sites. You must describe, in your own words, the issues presented in the article, and then summarize how the material taught in class explains the information, events, or phenomenon in the article. This economic explanation must relate to a theoretical graph (one with some sort of equilibrium, like Supply and Demand, the PPF). The graph MUST be drawn and included in your response. You must submit your response and the article on due date. Late submissions are <u>not</u> accepted. The written component of the response should fit on the provided form, and not longer than one additional page. Be brief! Responses will be evaluated in a very simple manner, out of 5 points. The Article Responses are collectively worth 10% of your grade.

Week	Learning subjects or Plans	Readings	
		Mankiw	Silbergerg and Ellis
Week 1	<ul><li>Introduction</li><li>Ten Principles of Economics</li></ul>	Ch.1	Ch. 1, 2
Week 2	<ul> <li>Thinking Like an Economist</li> <li>Gains from Trade</li> <li>* Mock Exam (Oct 7, Wed)</li> </ul>	Ch. 2 Ch. 3	Ch. 1 Ch. 6
Week 3	* Exam 1 (Oct 12, Mon) • Supply and Demand	Ch. 4	Ch. 3, 4, 5
Week 4	<ul><li>Supply and Demand</li><li>Elasticity</li></ul>	Ch. 4 Ch. 5	Ch. 3, 4, 5 Ch. 3
Week 5	* Exam 2 (Oct 26, Mon) • Elasticity • Welfare Economics	Ch. 5 Ch. 7	Ch. 3 Ch. 4
Week 6	<ul> <li>Government Policies</li> <li>Cost of Taxation</li> <li>* Article response 1 (due Nov 2, Mon)</li> </ul>	Ch. 6 Ch. 8	Ch. 5 Ch. 5
Week 7	* <b>Exam 3 (Nov 9, Mon)</b> * No class on Veterans Day (Nov 11)	-	-
Week 8	<ul> <li>Externalities</li> <li>Public Goods and Common Resources</li> <li>Cost of Production</li> </ul>	Ch. 10 Ch. 11 Ch. 13	Ch. 9 Ch. 9 Ch. 6, 7
Week 9	<ul> <li>Cost of Production</li> <li>Competitive Market</li> <li><i>Exam 4 (Nov 23, Mon)</i></li> </ul>	Ch. 13 Ch. 14	Ch. 6, 7 Ch. 8
Week 10	<ul> <li>Competitive Market</li> <li>Monopoly</li> <li>Monopolistic Competition</li> <li>* Article response 2 (due Nov 30, Mon)</li> </ul>	Ch. 14 Ch. 15 Ch. 16	Ch. 8 Ch. 11 Ch. 12
Week 11	<ul><li>Monopolistic Competition</li><li>Oligopoly (tentative)</li></ul>	Ch. 16 Ch. 17	Ch. 12
Finals Week	* Exam 5 (Dec 17, Thu)		

# Scheduled Readings, the in-class exam dates

Note: The schedule would be modified as needed.

#### Grading and the grade scale

The grades in this class are <u>not</u> curved. Rather, there will be a grade scale on the basis of which I determine course grades. According to the grading policy of the Department of Economics, I will maintain a median grade for this course in the **2.9-3.1** range. If the median grade for the course happens to be outside of 2.9-3.1 range on the preliminary grade scale, I will adjust the grade scale accordingly.

#### Make-up Exams

I will require both the phone number and address of the doctor/clinic in order to verify the authenticity of the documentation you provide. For the exam 1 and 2, I will write a make-up again with documentation from a clinic or a doctor. There is <u>no</u> make up for exam 3, 4, and 5. If you miss any among exam 3, 4, or 5 due to an unexpected event or an accident, you will have to notify me as soon as possible. If you provide verifiable documentation, you may earn an incomplete grade in the course. Otherwise your grade for the exam will be **zero** and I will calculate your course grade based on the zero grade you have earned. Be noted that one worst exam score (i.e. zero in case of missing exam without verifiable documentation) out of five exams is going to be automatically dropped for GPA.

#### How to study effectively

- **a.** Read the relevant parts of chapter(s) carefully <u>before</u> each lecture. Try to get a good idea of both the questions asked and the approach (the concept and the reasoning process) to addressing the questions in the textbook.
- **b.** Take notes during class. The slides will be posted online.
- **c.** After the lecture, attempt the problems and make sure you fully write down the answer to each question using the relevant concepts you have learned. In order to successfully answer a question, ask yourself the following:
  - i) what does the question want me to do?
  - ii) What relevant information does the question provide?
  - iii) How do I go from the given information to the answer? You want to use the concepts and tools for thinking—that you have learned—to answer the question.

**Note 1:** The best way to receive a good grade in this course is for you to cultivate a desire for learning the material, and, also do the problems for each chapter/week regularly.

The less effective way of getting a good grade is to make your primary incentive for studying the material earning a good grade. Students who desire to learn and do the problems and exercises thoughtfully, will generally also receive good grades. Those who just learn enough to get a good grade may commit short cuts just to earn a grade and their grades usually do not live up to their expectations. These students may finish the quarter disappointed with their grades.

**Note 2:** There will be <u>no</u> extra papers, assignments, or other ways for you to increase your grade anytime during or after the quarter. In case you aim for a certain grade, in order to prevent the chance of a disappointingly low grade, you should aim about a 0.4 grade higher than the minimum grade you desire. For example, if you want to make sure you receive a 3.0 in this class please aim for at least a 3.4. I have no policy of assigning extra work in order to increase a grade you are not happy with once you commit yourself to attending and completing this course.

**Note 3:** I will not weigh any of your tests in a different manner from the general rule. Please do not ask me to possibly weigh some of your tests more or less.

#### **Academic Honesty**

- Exams are individual work and cheating will not be tolerated. Looking at a neighbor's exam is considered cheating. If a student is seen committing this act, they will not be allowed to continue taking their exam. The neighbor sitting next to the student will also be duly punished if they are seen as facilitating this act of cheating.
- 2. Altering an exam before submitting it for a review of the grading, obtaining an advance copy of an examination, or arranging for a surrogate test-taker are all flagrant violations of University policy.
- 3. Cheating of any kind may result in expulsion from the University. The Department will follow University policy in case of academic misconduct. I strongly recommend that you review University policy at

#### http://www.washington.edu/uaa/advising/help/academichonesty.php

Students found to have engaged in academic dishonesty will be subject to sanctions, which range from a disciplinary warning to permanent expulsion from the University, depending on the seriousness of the misconduct.

## **Access and Accommodations**

Your experience in this class is important to me. It is the policy and practice of the University of Washington to create inclusive and accessible learning environments consistent with federal and state law. If you have already established accommodations with Disability Resources for Students (DRS), please activate your accommodations via myDRS so we can discuss how they will be implemented in this course.

If you have not yet established services through DRS, but have a temporary health condition or permanent disability that requires accommodations (conditions include but not limited to; mental health, attention-related, learning, vision, hearing, physical or health impacts), contact DRS directly to set up an Access Plan. DRS facilitates the interactive process that establishes reasonable accommodations. Contact DRS at disability.uw.edu.

## **Religious Accommodations**

Washington state law requires that UW develop a policy for accommodation of student absences or significant hardship due to reasons of faith or conscience, or for organized religious activities. The UW's policy, including more information about how to request an accommodation, is available at Religious Accommodations Policy. Accommodations must be requested within the first two weeks of this course using the Religious Accommodations Request form.

## Notice to Students - Use of Plagiarism Detection Software

The University has a license agreement with SimCheck, an educational tool that helps prevent or identify plagiarism from Internet resources. Your instructor may use the service in this class by requiring that assignments are submitted electronically to be checked by SimCheck. The SimCheck Report will indicate the amount of original text in your work and whether all material that you quoted, paraphrased, summarized, or used from another source is appropriately referenced.